New PosiTector® *SmartLink*™ Q & A

Q. – **What is the PosiTector *SmartLink*?**
A. – The PosiTector *SmartLink* is a small piece of hardware that *physically* connects to new and existing PosiTector probes and *wirelessly* connects to a free PosiTector app on an iPhone or iPad, turning it into a virtual PosiTector gage.

Q. – **Are there different models to choose from?**
A. – No. There is only one (ordering code: SMLINK, $495). Your existing PosiTector 6000 dealer discount applies.

Q. – **Which probes are compatible with the PosiTector *SmartLink*?**
A. – The PosiTector *SmartLink* accepts ALL PosiTector *6000, RTR-H, SPG* and *DPM* probes manufactured after January 2006. The PosiTector *SmartLink* is not currently compatible with the PosiTector *200, PC* or *UTG* probes.

Q. – **Is the PosiTector *SmartLink* complicated to set-up and to operate?**
A. – No! The PosiTector App is simple and intuitive. Existing PosiTector customers will immediately recognize the user interface and menu structure. Getting started is as easy as 1, 2, 3…
   Step 1: Download the free PosiTector App from iTunes.
   Step 2: Connect a PosiTector probe to the PosiTector *SmartLink* and power-up.
   Step 3: Open the PosiTector App, connect, and start measuring.

Q. – **When do I sell the *SmartLink* instead of a traditional PosiTector STD or ADV gage body?**
A. – We believe *SmartLink* buyers will be fall into several categories:
- Users looking to take advantage of the simplicity and utility of their smart device, including touch screen, keyboard, microphone, camera, email, WiFi, Bluetooth and more
- Users who desire advanced features like instant report generation with per-reading photos and notes
- Users who only have access to a cellular internet connection (no wireless internet), and would like to use cloud integration and email reports

The following types of users may be better served by PosiTector STD or ADV gage bodies:
- Users who do not own or have experience with a smartphone
- Users who require the durable and ruggedized construction of the PosiTector STD and ADV gage bodies
- Users who have difficulty using smartphone touchscreens
- Users who are unable to bring smartphones onto the jobsite

Q. – **What are the advantages of the PosiTector *SmartLink*?**
A. – A complete list of features is available on our website at www.defelsko.com/smartlink.

Q. – **Can I share readings from the PosiTector App?**
A. – Yes. Probe measurement results are stored on the smart device. When connected to the internet, they can be automatically backed up to PosiSoft.net, or synced manually. Professional PDF reports and CSV data can be shared instantly via email, *AirPrint*[TM], Dropbox, Evernote and other applications on your smart device.

Q. – **When will the Android app be available?**
A. – An app to support Android phones and tablets will be available later this year. This combination of the Android and Apple applications should enable functionality with the vast majority of smart devices on the market. There are no plans to support other operating systems at this time.

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Q. – **What is PosiSoft.net?**

A. – A cloud based web application offering secure centralized management of thickness readings. It allows the user to upload readings, download images, manipulate data, generate reports and graphs, share data with other authorized users, and export data to XML and text files.
See http://www.defelsko.com/PosiSoftNET/ for more details.

Q. – **Does the PosiTector *SmartLink* require an internet connection to operate?**

A. – No. The core functionality of the product works without an internet connection. With auto-pairing *Bluetooth*, you can . . .

- Take and store measurement readings
- Create and save professional PDF reports quickly and easily
- Add images to individual readings or batches using the smart device's camera or image library
- Rename batches and add notes using the keyboard or microphone
- View real time graphing and statistical analysis with the swipe of a finger

If an internet connection IS available, you can also . . .

- Share, backup, synchronize and report measurement data via email, apps and the cloud
- Backup measurements to the cloud instantly
- Synchronize with your PosiSoft.net account
- Share professional PDF reports and CSV data instantly via email, AirPrint™, Dropbox or other applications on your device.

Q. – **Can PosiTector *SmartLink* measurements be downloaded to PosiSoft 3.0 Desktop?**

A. – No. The PosiTector *SmartLink* app has built-in reporting with a variety of export options and full support for PosiSoft.net.

Q. – **Do I need a PosiTector *SmartLink* to download and use the app?**

A. – No, you only need an Apple smart device. The PosiTector app includes sample measurement data that can be loaded by selecting *Load Sample Batches* when the app is first opened. Sample batches can be altered as desired. Potential customers can add pictures/notes and print reports to familiarize themselves with this powerful new app.

Q. – **What Apple Devices are Compatible with the PosiTector *SmartLink*?**

A. – The PosiTector *SmartLink* is compatible with any Apple device running iOS 7 or later. A list of devices supported by iOS 7 is available at: http://en.wikipedia.org/wiki/IOS_7#Supported_devices

Q. – **What is the warranty for the PosiTector *SmartLink*?**

A. – The PosiTector *SmartLink*, like all of our instruments and probes, features a full two year warranty.